

EXISTING PROGRAMS

* QUALITY:

- Understanding ISO 9000, Preparing for Registration
- An ISO Audit Process, Internal and Third-Party Approaches
- Problem Solving, A Simple and Practical Tool
- Total Quality Management, A Process for Achieving Results
- A Linkage for Success, TQM & ISO
- Merging the Concept with the Technique, TQM/SPC
- Applying TQM to the (fill-in any function-Accounting e.g.)
- SPC-How NOT to Make it Confusing
- Quality Function Deployment (QFD)
- Six Sigma Overview
- Advanced Supplier Quality
- Project Management for the Quality Community
- Root Cause Analysis and Problem Solving

* PURCHASING & SUPPLY MANAGEMENT:

- Continuous Improvement of Supplier Performance
- Solutions through Supplier Partnering
- Supplier Selection and Supply Base Management
- Conducting Surveys and Audits for Improved Performance
- Implementing, and Using a Supplier Rating System
- Transforming the Procurement Activity Using Practical Tools
- Managing Your Supply Base
- Supplier Certification, How to Obtain Customer/Supplier Improvements
- Reengineering Supply Management
- Maintaining the Momentum & Obtaining Results from Supplier
- A Purchasing Seminar Series-From Basics to Advanced Techniques
- Vendor Managed Inventories (VMI)
- Enterprise Resource Planning (ERP) and Purchasing
- MRO Partnering
- Buyer/Planner Fundamentals
- Cost/Price Analysis
- Lean Practices for Procurement
- Taking Outsourcing for Granted
- 7 Steps to Successful Strategic Sourcing (3, 4 or 5-day programs)

- Outsourcing Model for Success
- Strategic Sourcing – the Foundation for Success
- Global Best Practices in Procurement
- Cost Reduction Approaches in Purchasing
- Capital Spare Parts Procurement
- MRO Procurement
- Practical Supplier Sourcing
- Project Management and Procurement
- Utilizing Procurement Best Practices
- Risk Management in Procurement
- Contract Administration and Management

* MANUFACTURING PROCESSES:

- Concurrent Engineering, the Tool for Earlier Market Introduction
- Design for Manufacturability/Producibility
- Reducing Cycle Times
- Quick Changeover, Challenging Our Methods (Set-up Reduction)
- Manufacturing for the Next Century
- Maintenance Management
- The Manufacturing Engineer, a New Version
- Lean Manufacturing Practices
- The GOAL – Understanding the Books Principles of Application

* LEADERSHIP/PEOPLE:

- People/Team Building-Empowerment through Involvement
- Self-Managed Teams, How Do We Get There?
- The Challenges of Change
- Problem Solving
- People Skills Development
- Train-the-Trainer
- Process Mapping

* CUSTOMER RELATIONS:

- Improving Customer Satisfaction - Closing the Service Gap between Supplier and Customer

* MATERIALS MANAGEMENT:

- Inventory Management and Control, a Means to an End

- Cycle Counting
- Warehouse Management, Control and Optimization
- Manufacturing Resource Planning (MRP-II)
- Production Control Principles and Practices
- Capacity Planning and Management
- Enterprise Resource Planning (ERP) Understanding its Capabilities
- Forecasting & Demand Management for an Enterprise
- Material Requirements Planning (MRP)
- Shop Floor Control (SFC)
- Introduction to Materials Management
- APICS CSCP Certification Training
- APICS Training for CPIM I & II Certification
- APICS Fundamentals Series

* LEAN PRACTICES:

- Introduction to Lean Manufacturing
- Lean Mapping
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- Process Improvement & Quality in Lean Manufacturing
- Lean Scheduling
- Standard Work
- Lean Teams, Lean Design, & Accounting

* GENERAL DIRECTIONS:

- Bar Coding/Automatic Identification Systems, Made Simple and Practical
- Benchmarking as a Tool, Searching for the Best
- Changing Roles in Business – Affecting an Orderly Transition
- Performance Measurement - The Strategic Gauge for Accountability
- Transforming a Company via Process Re-engineering
- Train the Trainer-Internalizing Your Ability to Provide Training
- Making Your Business Grow-Utilizing Today's Tools
- Understanding the Significance of the Costing Process in Various
- Reengineering: A Tool for Initiating Growth
- Project Management – How to do it

* SUPPLY CHAIN MANAGEMENT:

- Supply Chain Management (SCM) for the 21st Century
- The Supply Chain, Purchasing & ISO, Cohesion with Results
- Logistics a Competitive Weapon
- Logistics, Warehouse & Inventory Management

- Basics of Supply Chain Management
- Supply Chain and Logistics
- Supply Chain Management and Lean Practices
- Sales and Operation Planning (S&OP – 2, 3 or 5 days)

* APICS CERTIFICATION TRAINING

- Fundamentals Series – Principles of Operations Management
 - ✓ Principles of Inventory Management
 - ✓ Principles of Operations Planning
 - ✓ Principles of Manufacturing Management
 - ✓ Principles of Managing Operations
 - ✓ Principles of Distribution & Logistics

- CPIM I (Part 1 for Certified Production & Inventory Management)
 - ✓ Basics of Supply Chain Management (21 – 28 Instruction hrs.)
- CPIM II (Part 2 for Certified Production & Inventory Management)
 - ✓ Content consists of 4 major subject areas
 - Strategic Management of Resources
 - Master Planning of Resources
 - Detailed Scheduling & Planning
 - Execution & Control of Operations
 - ✓ Total Instruction Hours are 39 - 46

- CSCP (Certified Supply Chain Professional)
 - ✓ Module 1 - Supply Chain Management Fundamentals
 - ✓ Module 2 – Building Competitive Operations, Planning & Logistics
 - ✓ Module 3 – Managing Customer & Supplier Relations
 - ✓ Module 4 – Using Information Technology to Enable Supply Chain Management
 - ✓ Total Instruction Hours are 40 - 47